



**Torquay Bowls Club
Inc.**

**Monday,
6th May
2024**

A report to the members of the Torquay Bowls Club
by the Board of Management about its activity for the
2023/2024 season.

See separate Financial Audit Report.

**Annual
General
Meeting
Report**

CHAIRPERSON'S report – Peter Anderson

The Club is fortunate to have a hard working and dedicated Board to manage its affairs and I thank the Board members for their work this year. We are also very fortunate at our Club to have great staff and I would like to acknowledge here the staff contribution to our continued success and the leadership shown by Andrew Dodson in particular.

The past year has again seen us generating a healthy surplus on operations as well as improving services to members with the addition of our greenkeeper/coach and our communications/membership manager. Andrew has again led the bar/bistro business to new record trading results, Josh has come on board with some new ideas and energy inputting to the bowls side of things and Kristabelle has also joined us giving us a much better social media and communications presence.

We have spent over \$50k this past year on asset replacement or improvement. We have funded a range of things from new computer equipment, upgrades to the bar area including new bar and bistro equipment. We have also automated the clubhouse entrance door and installed additional lighting in the carpark.

Congratulations to our pennant bowlers. Three pennants this year and progression to the Premier league pennant competition is outstanding and a testament to Joe and the Bowls Committee and all who have been involved. Also, my congratulations to those bowlers who achieved individual awards during the year and to those who represented the Club at regional level. Well done also to our social and twilight bowlers. It is great to see the increasing number of social bowlers enjoying themselves during the week and the robust Twilight bowls competitions on Wednesday and Thursday evenings.

Another highlight of our year was our community open day to celebrate the beginning of our centenary year. This well attended, well supported, well managed and well publicised event reinforced the role the Club has in the Torquay community and the services and support we offer not only to our growing list of members but to the wider community. Thanks goes to the Centenary Planning Committee and congratulations to all who helped in some way to make this event the success it was and particularly to the volunteers who turned out on the day to help.

During the year we hosted some of our sponsors at an appreciation function. This is small recognition for the support our sponsors provide us. Sponsorship is another example of the value the Torquay community places on our Club with local businesses prepared to offer in excess of \$80k a year to assist us in our activities. Thanks to all our sponsors and I hope they continue to receive support from all our membership when the opportunity presents itself.

Every year we lose some valued members and some also suffer from illness and other issues. FLAME has continued its work to offer support when it has been required. Gail and the FLAME group provide a very valuable service and the Board really appreciates the effort and work of the FLAME group. It is a

clear demonstration of the values we have as a club that we can and will offer support to family and others when they most need it. One of our members leaving us this year was life member Kevin McCormack and on behalf of the Club I extend our appreciation to Kevin and family for Kevin's contribution to the club since 1995.

So, we begin the new financial year with a stable Board and a clear plan of what we would like to achieve. There will be some changes in organisation structure and reporting arrangements to ensure our growth and success continues. The Club is a business that will, in 24/25, generate approx. \$2.5m in revenue and it needs to be supported by appropriate management structures and practices to ensure the business remains sustainable and can generate surplus funds for reinvestment to the benefit of members.

Given the excellent financial results over the past two years affiliated member fees for next year will not be increased and social club membership fees will be reduced to \$40. The Board considered the necessity for membership fee increases and decided that even with Bowls Aust/Vic and Geelong Regional affiliations likely to increase and other general cost increases being incurred the Club could absorb all the increases and still be able to do some of the improvement works it considers necessary without increasing membership fees. The discount on bar will increase to 10% and bistro of continue at 5% for affiliated members.

Our current business plan set our vision to be regarded as a premier bowls club in Victoria. I think now in terms of not only our pennant competitiveness but our overall operational performance and the facilities we have available we can claim to be there. We can look forward to 2024/25 and building on the success of the last couple of years since our COVID closure period. I hope all members of the Club share the confidence myself and the Board has in the continuation of our success.

TREASURER report – Steve Marvillia

Below are the last financial year (2024) results and also the year prior (2023) to show the growth in the balance sheet.

The club had a strong year in turnover with \$1.9m in Bar and Bistro Sales and a further \$425k in other forms mainly membership, green fees and barefoot bowls. On the back of this the club turned a profit \$142,784 post adjustments. This has allowed us to increase our cash reserves which has been invested into term deposits to maximise the return.

During the year we have made numerous improvements around the club as noted in the Facilities report but mainly adding an additional solar panel system to supplement our power use. With a pipeline of large projects such as the 3rd green,

the deck extension and deck cover it's important we capitalise on this growth to fund these projects.

Assets	2024	2023
Cash at Bank and Term Deposits	\$ 643,356.00	\$ 524,314.00
Other Current Assets	\$ 106,077.00	\$ 66,439.00
Non Current Assets	\$ 906,875.00	\$ 888,628.00
Total Assets	\$ 1,656,308.00	\$ 1,476,380.00
less Liabilities	\$ 38,696.00	\$ 28,849.00
Total Members Equity	\$ 1,617,612.00	\$ 1,447,530.00



AGM 2023-2024 Business Report.

Daryl Clutterbuck - Business Director

Andrew Dodson - Food and Beverage Manager

The past year has once again been extremely busy for the Bar and Bistro side of the business. Andrew and his team have seen both the Bar and Bistro sale increase upon last years which was an incredible effort as well as the Barefoot bowls income increasing.

The Bar and Bistro total sales increased by 24% on last year takings. When breaking that down to the Bistro up by 38% and Bar up by 16% as well as adding a 10% increase in Barefoot Bowls it has been a very busy year for the Team. With Kristabelle on board in April as our social media and membership coordinator and she has really grown into the role. The social media presence of our club has been growing steadily over the last 12 months with over 1000 new followers on our Instagram and Facebook page accounts. We now have 2800 followers on Facebook and 2300 followers on Instagram. We have also averaged a reach of over 50,000 accounts every 60 days. The membership side hasn't been that easy but Kristabelle is working with our Treasurer and the Bowls Committee to ensure we get it right this year.

As mentioned, the past 12months has had a mixture of high and lows, but overall, we have and another incredible year of growth with a healthy surplus to end the year.

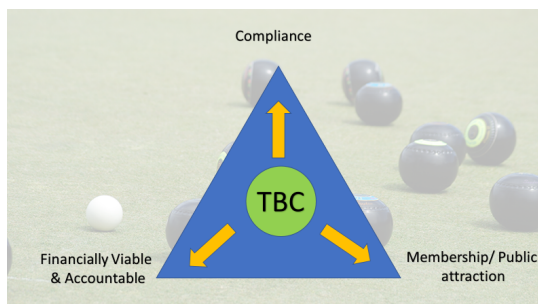
We have had a year of growth, particularly in the bistro area. The quality of the food has improved substantially since Zoe has come onboard. She has installed a

great team and they have really stepped up to the challenge of the busy bowls club. Our Tripadvisor rating has gone from 68th to now in the top 20.

We have had lots of successful events during the year with Mother's Day, grand Final and New Year's Eve and our centenary open day being highlights. Unfortunately, we have also had some disappointing events as well with open mic night particularly not being successful, despite Ray Casemore's hard work.

This year I have made some changes; I'm not putting up the marquee this year as I found it wasn't utilised as much last winter and due to space constrictions, I ended up putting most Sunday bands inside anyway. Also, I'm hoping we get the permit for the deck extension, and we can start building the new deck in time for next Summer. We are changing the menus for winter, and we are going to have cuisine nights to encourage people to eat on the quieter nights. I am trying to do band nights on Saturdays in winter to encourage local musicians and the community to support us as well.

We have had the busiest summer, with some amazing figures over the last quarter of the year, we did just under \$1million dollars in trade between December 1st and February 29th, these sort of numbers wouldn't have been possible without the cooperation of the members, I would like to thank Joe and the bowls committee for their flexibility and understanding when we approached them for extra access to the greens and clubrooms. I would also like to thank ALL the members for their understanding and support during the year as we have to make changes with short notice. I would like to thank Daryl and Graeme for their counsel during the year as they help me keep a level head and bounce my ideas off. Last but certainly not least I would like to thank all of the staff for all the hard work they are the face of our amazing club and without them we couldn't be the best place in Torquay.



FACILITIES Report – Rob Aitken

We have had a busy year regarding the club's facilities.

Projects we have completed this year include:

1. Automating the Bowls Entrance door.
2. Installing an extra 52Kw of Solar Power.

3. Installation of 2 new electric deep fryers in the Bistro.
4. Drainage improvements to stop front footpath flooding.
5. Installation of small shed on the top green for bare foot bowls.
6. Enhancement to front entry with mulch and seating.
7. Approval of synthetic green repairs.
8. New signage for centenary.
9. New speakers under the veranda.
10. Installation of wall panels in men's rest room.
11. Trialling re-cycling wheelie bins.
12. New flagpole installation.

We still have several projects in the pipeline for the coming year, some are still waiting approval from Government Authorities.

Projects proposed include:

1. Replacement of chairs in bowls area.
2. Car park repairs.
3. Deck extension.
4. Enclosing existing deck.
5. 3rd Green re-development.
6. Repairs to outdoor seating.
7. New hand dryers in Ladies & Men's rest rooms.

MARKETING Report – Scott Holmes

Please support our sponsors as they support us, we have a number of new sponsors and many who continue to support us over many years. Please read through the list so you are acquainted with them all.

Sponsors will raise for us just over \$80,000 for the club this year. They also add donations and raffle prizes in excess of \$16,000. This could be a great year for sponsorship as we are also in talks with a new major sponsor, Summerset Holdings. I'm just putting a package together for them this week, this could even be signed off by the AGM. We have 56 sponsors and that is very pleasing that so many want to be involved and be a partner with us.

Hopefully we can break the \$100k barrier. A massive thankyou to all our sponsors past, present and future. Play your part and support them when you require their services. Please let them know why you are supporting them so they see value in being one of our sponsors. Our sponsors are of great value to us.

Our Sponsors – Get to know them. Google them! Check their WEB Page.

Eyewear on Pako	All Day Long Childcare
Surfside Dental	HJ Landscaping
Welcon Homes	Scuffs and Scratches
Joe Issell Painting	Corkscrew
Tudor Co	McCartney Real Estate
Inspiration Paint	Champion Blinds
Turner Events	Surf Coast Collision
Ena Pelly	Tuckers Funerals
All About BBQ's	Eccles Homes
Kings Funerals	MCG Signs
Frenchies Ice-cream	Nelson Financial
Velocity Solar	Muirfield Financial Services
Green Lead Electrical	Geelong Surfcoast Pressure Wash
Stately Auto Detailing	Surfcoast Times
Bells Beach Brewery	Deni 4 Dent Fix
Tyrepower Torquay	Southpoint Garden Supplies
Pride Mobility	Bair Electric Bikes
Spicer Builder	Brooks Flooring
Torquay Sports Medicine Centre	Australian Unity
Surfcoast Hearing Clinic	G J Tree Lopping & Mulching
Vintage House Wine and Spirits	Stretton Developments
Sou West Brewery	Sandbah Café
Blackmans Brewery	Mann Legal
Torquay Walk In Clinic	Coastal chauffeurs pty ltd
Roy Morrison	Torquay Auto Service
I'm digging it landscape and excavation.	Scotchman's Hill
3228 Flooring	Future NRG

Clutterbuck electrical

KPM property maintenance

MEMBERSHIP Report Kristabelle Wallis

Our membership reporting has caused us great concerns as BOPOZ (our bar payment system) is not speaking to xero and our accounting systems correctly. Kristabelle (our membership manager) is working as hard as she can with Steve (our Treasurer) to resolve the technical problems. Please see the below table showing us a total involved in our club at 995. Hopefully by the membership renewal time all should be resolved.

There is a vacant volunteer position as an Appointed Director – Membership. If this is something you could assist with, please contact the Secretary.

Torquay Bowling Club Membership List 2023/24 2-5-24			
Membership Types	Memberships Paid	Memberships Complimentary	Memberships Yet to Be Paid
Affiliated Memberships	447	-	?
Affiliated Life Memberships Complementary	-	9	-
Affiliated complimentary Sponsors	-	21	-
Sponsors Social Complementary	-	34	-
Social Memberships	301	-	?
RSL Social Complementary	-	183	-
Total Memberships	748	247	?

Total Affiliated and Social Memberships	995
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Member Tributes

Sadly, the following members or former members passed away since the last AGM:

William (Bill) Lumsden	25/05/2023	(Aged 86)
Alan Young	05/01/2024	(Aged 93)
Alan Francis Newton	13/01/2024	(Aged 86)
Kevin McCormack	07/03/2024	(Aged 90) Life Member

FLAME Report – Gail Crane - 2024

In 2018 the Board of Management established a group to provide assistance and community support to Club members. The group is known as FLAME (**F**riends **L**ooking **A**fter **M**embers);

The group composition is evolving, and we are always looking for members to assist – please register your interest and contact us.



The key objectives of the FLAME group are to:

- With the Board of Management approval, we have established an Obituary Protocol relating to members and/or their families.
- With the Board of Management approval, we have established FLAME operating procedures.
- FLAME members will endeavour to work with the Bistro/Bar Manager to organise and/or assist with any Services/Wakes involving members and/or their families, as required.
- Liaise with Board of Management Secretary for member's contact information, where appropriate.
- Liaise with Communications Coordinator for names of deceased members to be recorded on the NEWS page of the website under 'Member Tributes'.
- Maintain connections with retired and current members and their club.
- Establish key member contacts to assist with gathering and disseminating information - acknowledge that members have established networks in Kithbrooke Park; Lions Village and Star of the Sea.

- Consider the future of the group as a subcommittee engaging with the Bistro/Bar Manager & Board Secretary, as required.
- Publicise FLAME throughout the club house, on the website and club communications
- Report at Board of Management meetings and AGM report.
- The FLAME group relies on Club members to pass on relevant information and requests for support, such as -
 - Personal support – telephone calls, home visit; informal chat
 - Bereavement supports – keeping in touch with members; send a card; offer support.
 - Illness/surgery – send a card; visit home/hospital; phone call.
 - Celebrate major milestones – acknowledge member’s significant birthdays; notable member achievements.
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Since the last AGM (May 2023) the FLAME group have:

- Sent 32 cards to members and/or families – includes sympathy; birthdays; significant events; sickness; medical procedures
- Made approx. 20+ visits to members – including meal provisions
- Observed 7 funerals (in person or online)
- Made multiple (35+) phone calls to members
- Assisted with transport to appointments and hospital visits
- Gifted one plant on the death of a member’s spouse and one flower arrangement has been delivered at the request of the Board of Management.
- Held a special morning tea as the initial activity to support retired club members in maintaining a connection to the Torquay Bowls Club. Based on the response and feedback from this activity we will endeavour to conduct further opportunities for such gatherings.

The Flame group can be contacted through the member’s list in the Fixture Book.

Bowls Committee report – Joe Issell (Bowls President)

In this our centenary year as a club we have had great success on and off the greens, thanks mainly to the tireless work of our volunteers.

I would like to take this opportunity to thank the following

- . The Bowls Committee
- . The Midweek & Saturday Pennant Sub Committees
- . Tournaments & Championships Sub Committee

- . Greenkeeper Josh Rudd
- . Greens Director Ron Sommerville

Special mention to Wally Weiner who has been on Midweek selection for 3 years and is now focusing on other areas.

Michael Wake who has done a 5-year stint on Saturday selection.

Thank you to both of you and all of our selection committees as we all know it can be quite challenging at times but thankfully the successes, we have along the way are bigger than the disappointments, with one midweek (our first in 12 years) and two Saturday Premierships this year I am sure you will both walk away feeling very proud of your efforts.

Karen Harrington is taking a well-earned break from the TBC Bowls Committee for the first time in 20 years, Karen's tireless work must not go unnoticed, she is a font of knowledge on all things bowls and will be missed, Karen is taking a bigger role with the GBR so will be kept quite busy.

Words cannot express the gratitude we have for all the work you have done for the Torquay Bowls Club, Bowls Committees and Board.

To everyone else who is moving away from a position and our remaining seat holders thank you all for a tremendous job.

Moving forward and now having a team in Saturdays premier Division poses new and exciting challenges for our club, as a Bowls Committee we will be looking at ways to be competitive and achieve the high level of success across all divisions, Midweek & Saturday that we have come to expect.

I believe with the right planning and execution we can achieve our goals across all section of Bowls be it Pennant, Social, twilight, etc.

I would like to sincerely thank all of our volunteers, Board, Bowls Committee, club members, a special mention to Andrew & Michelle Dodson for their continued support of our Bowls program

Pennant:

The highlight of the season was the win by D2S3 in the Grand Final, the first Midweek Pennant Premiership in eleven years

Pennant Bowls:

The Pennant Selection Committees are an integral part of the pennant season and often face difficult and challenging decisions. The Bowls Committee acknowledges their efforts and that of the members of the Committees:

- Midweek: Wally Wiener (chair), Corry Hooiveld, Sandra Skene, Effie Wake and Elaine Rosser.
- Saturday: Hazel Price (chair), Paul French, Val Oswald, Michael Wake and Peter Slater.

The Bowls Committee strongly commends these volunteers for their commitment and thanks the managers and other volunteers who assisted with the Midweek and Saturday Pennant roster throughout the season.

Midweek Pennant:

Five sides were entered in Midweek Pennant: -

Divisions – D1, D2S3, D3S1, D4S1 and D4S2

A total of 64 members participated, the numbers being evenly shared between women and men at 32 apiece.

Final results for the 2023/24 season were:

- D1 Finished runners up losing to Ocean Grove 1 by 11 shots in the G. Final
- D2S3 Finished Premiers defeating Ocean Grove 4 by 16 shots in the G. Final.
- D3S1 Finished 8th
- D4S1 Finished equal 4th but missed playing finals on percentage.
- D4S2 Finished 5th.

Saturday Pennant:

Six sides were entered in Saturday Pennant: -

Divisions – D1S1, D1S2, D3S2, D4S1, D4S2, D5S1. A total of 117 members represented Torquay for the season with 87 Men and 30 Women.

Final results for the 2023/24 season were:

- D1S1 Again proved themselves the dominant side in Division1/S1 winning back-to-back premierships defeating Portarlington 1 by 28 shots.
- D1S2 Made the Semi-Finals but lost to Geelong 1 by 11 shots.
- D3S1 Finished 6th.
- D4S1 Won the G. Final against Drysdale 3 remarkably winning their last 6 games in succession to do so.
- D4S2 Finished 6th.
- D5S1 Finished 7th

Twilight:

- Twilight has approximately 300 members with 240 playing each week on a Wednesday and/or a Thursday night. The season runs for 20 weeks with Finals and Lightning Premiership played in the last two weeks.
- It is a very relaxed and enjoyed game of bowls by a variety of ages and abilities.
- Finals were played and the season concluded in March 2024.
- Wednesday Night Winners:
 - Division 1-JAFFAS Division 2-GOOD EARLY Division 3-ROLLETS
- Thursday Night Winners:
 - Division 1- POMMIES Division 2- SPORANGE Division 3-B.N.H.
- Lightning Premiers were Wednesday - Knights and Thursday – Oz Clogs.
- Many thanks go to the players, Sponsors, and the Twilight Committee and all the helpers for their contribution throughout the season.

Social Bowls:

Held on Wednesday, Friday & some Saturdays, social bowls has been well attended again giving new and seasoned bowlers the chance to have a game in a relaxed environment.

Thanks go to the social bowls committee for their work throughout the season and for those continuing on to provide our winter social bowls program of Tuesday, Saturday & Friday mornings.

Championships and Tournaments:

TBC Championship Results – 2023/2024

Women's Singles:	Winner – Karen Harrington Runner Up – Ro Porter
Men's Singles:	Winner – Joshua Rudd Runner Up – Russell Symons
Men's Veterans:	Winner – Geoff Grigg Runner Up – Paul French
Women's Veterans:	Winner – Corry Hooiveld Runner Up – Angela Clarke
100-Up H'Cap:	Winner – Glenn Gibson Runner Up – Daniel Tudor
Open Minor Singles:	Winner – Bernard Convery Runner Up – Ray Casemore
Women's Pairs:	Winners – Karen Wiener / Karen Harrington (Skip) Runners Up – Jen Gaudion / Shani Hill (Skip)
Men's Pairs:	Winners – Joe Issell / Joshua Rudd (Skip) Runners Up – Glenn Gibson / Bernard Convery (Skip)
Mixed Pairs:	Winners – Ro Porter / Con Papastergiou Runners Up – Tina Milesi / Robert Milesi
Triples:	Winners – Angela Uebergang/Ron Sommerville/Peter Anderson Runners Up – Neil Barnard/Brad Cue/Tim Humphries

Number of players entered in the above: 259 (up 14 on last yr)
173men/86women.
Entries remain fairly constant over the last few years.

Regional Event Results – 2023/24:

Champion of Champions: Karen Harrington & Joshua Rudd; Geoff Grigg & Corry Hooiveld (Veterans) represented the club.

Josh was Runner Up in GBR CofC Singles.

GBR State Women's Fours:

Winners: Kas Harrington(s) with Maddie Jacobs(OG), Su Khruapanich (BPH), Bel Jeffs (Drys)

They played at the BV State Championships in Bendigo 13th April 2023 and got to Semi Final.

GBR State Women's Pairs:

Winner: Kas Harrington(s) with Su Khruapanich (BPH). Result in State Champs was ?? tba.

GBR State Men's Fours:

Runners Up: Gary Banks/Alan Sampson/Joe Issell/Daryl Kitchin (Josh Rudd in earlier rounds).

GBR State Women's 60 & Over Singles:

Runner Up: Karen Harrington.

GBR State Men's 60 & Over Singles:

Runner Up: Russell Symons.

GBR State Men's 60& Over Pairs:

Runners Up: Tim Jenkinson/Alan Sampson(s)

GBR State Women's 60& Over Pairs:

Runners Up: Corry Hooiveld/Sandra Skene(s)

Tournaments:

Surf Coast Classic – Our long running 2-day tournament hosted 22 teams of four

with players from across Victoria.

Ladies Open Day – Another successful tournament was enjoyed by 28 teams of fours

Including entries from City of Melb, Eltham, Cressy most of the GBR clubs.

AFL Holiday Invitational Triples – 28 teams including from Yarraville Footscray, Apollo Bay, Mentone, Lorne and GBR clubs enjoyed the day.

These tournaments were well catered for by our Bistro with the assistance from our member volunteers.

1st Wednesday Nominated Triples continues with regular patronage from GBR clubs.

A big thank you to our Sponsors who make many of these events possible.